ITConvergence
EXPERIENCE the power of results

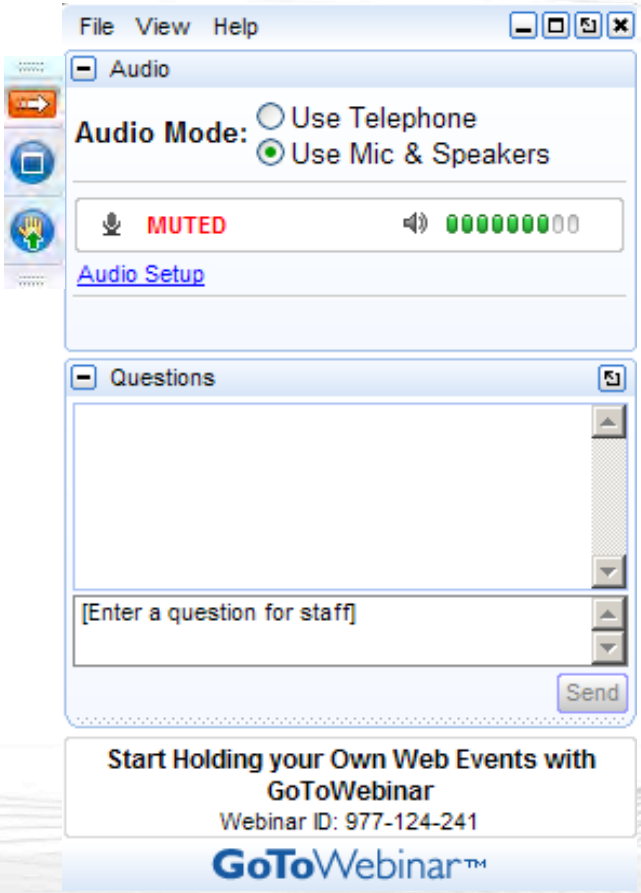
Clouds in the Horizon

What's the Best Oracle Fusion Strategy for Those Still in 11i or R12?

Presenter:
Gustavo Gonzalez, CTO
gfgonzalez@itconvergence.com

Webinar Mechanics

- Open and close your panel.
- View, select, and test your audio.
- Submit text questions.
- Raise your hand.
- Q&A addressed at the end of the session. Answers will be posted within two weeks on our new LinkedIn Group, EBS Answers: http://www.linkedin.com/groups/EBS-Answers-4683349/about
- Everyone will receive an email within 24 hours with a link to view a recorded version of today's session.
- Polling questions will be presented during the session. If you want CPE credit for this webinar, you must answer all of the polling questions.



© IT Convergence 2012 | All rights reserved.

ITConvergence

Learning Objectives

Objective 1:
Explain the main differences between Fusion Cloud and Fusion On-Premise.

Objective 2:
Identify the key differences between choosing between 12.1 or Fusion.

Objective 3:
Define the “like-to-like” licensing considerations of choosing 12.1 vs. Fusion.

© IT Convergence 2012 | All rights reserved.

eprentise®: Transformation Software for E-Business Suite

Company Overview: Established 2006 I Helene Abrams CEO

eprentise Can…

- Consolidate Multiple EBS Instances
- Change Underlying Structures and Configurations
  - Chart of Accounts, Other Flexfields
  - Inventory Organizations
  - Operating Groups, Legal Entities, Ledgers
  - Calendars
  - Costing Methods
- Resolve Duplicates, Change Sequences, IDs
- Separate Data

…So Our Customers Can:

- Reduce Operating Costs and Increase Efficiencies
  - Shared Services
  - Data Centers
- Adapt to Change
  - Align with New Business Initiatives
  - Mergers, Acquisitions, Divestitures
  - Pattern-Based Strategies
    - Make ERP an Adaptive Technology
- Avoid a Reimplementation
- Reduce Complexity and Control Risk
- Improve Business Continuity, Service Quality and Compliance
- Establish Data Quality Standards and a Single Source of Truth

© 2013 eprentise. All rights reserved.

Presenter

Gustavo González

IT Convergence,

Chief Technology Officer

Co-Author of “Oracle E-Business Suite Financial Handbook Third Edition”
McGraw-Hill / Oracle Press

© IT Convergence 2012 | All rights reserved.

ITConvergence

Global Reach, Local Expertise

© IT Convergence 2012 | All rights reserved.

ITConvergence

Taking Our Own Medicine

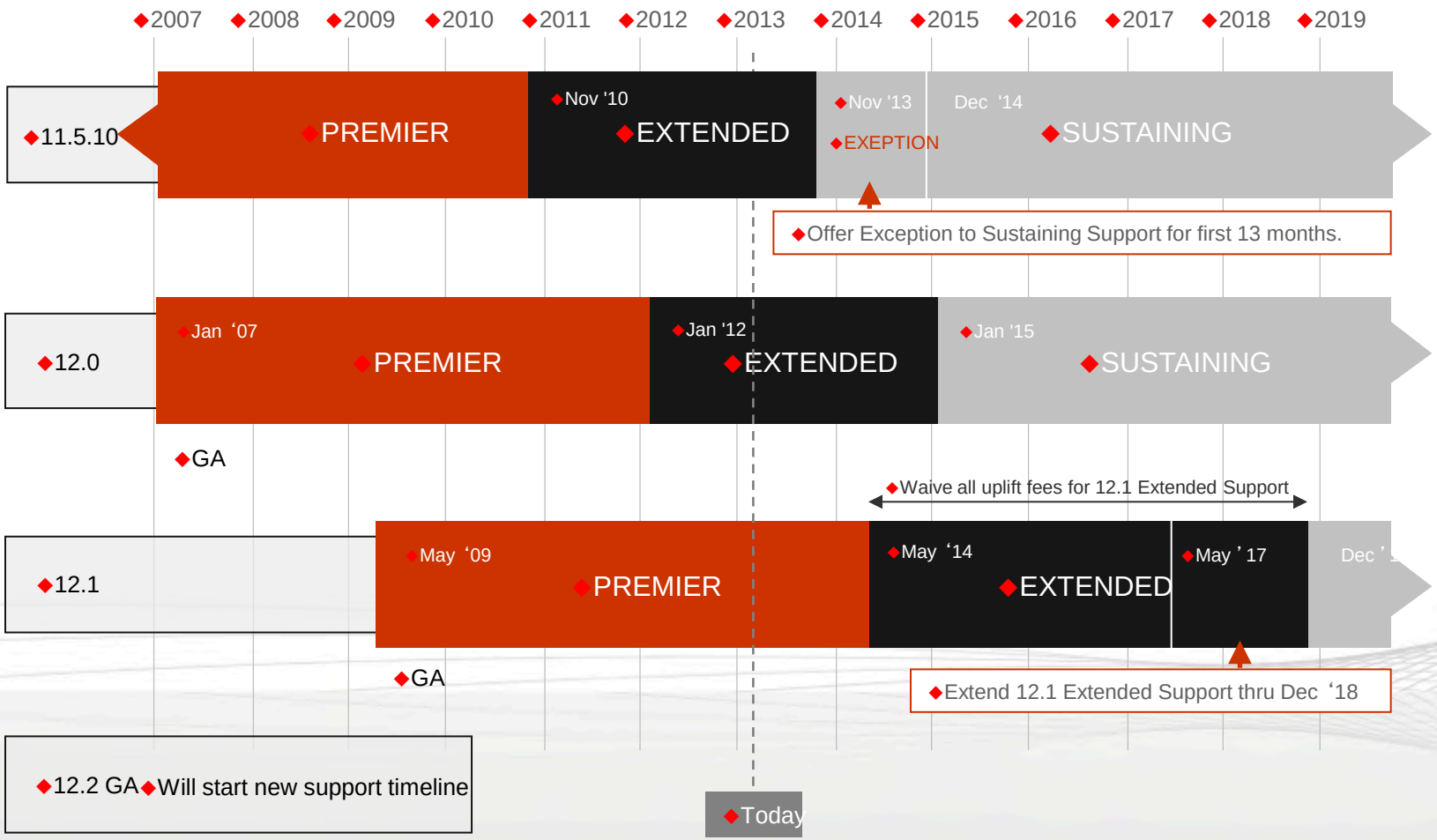
Used the E-Business Suite since 2004	Upgraded to R12 in January 2009	Implemented OBIEE in January 2010	R12.2 Beta Program in January 2012	Oracle Fusion Applications in March 2012

And we host our systems running Oracle VM

© IT Convergence 2012 | All rights reserved.

Oracle E-Business Suite Support Timelines

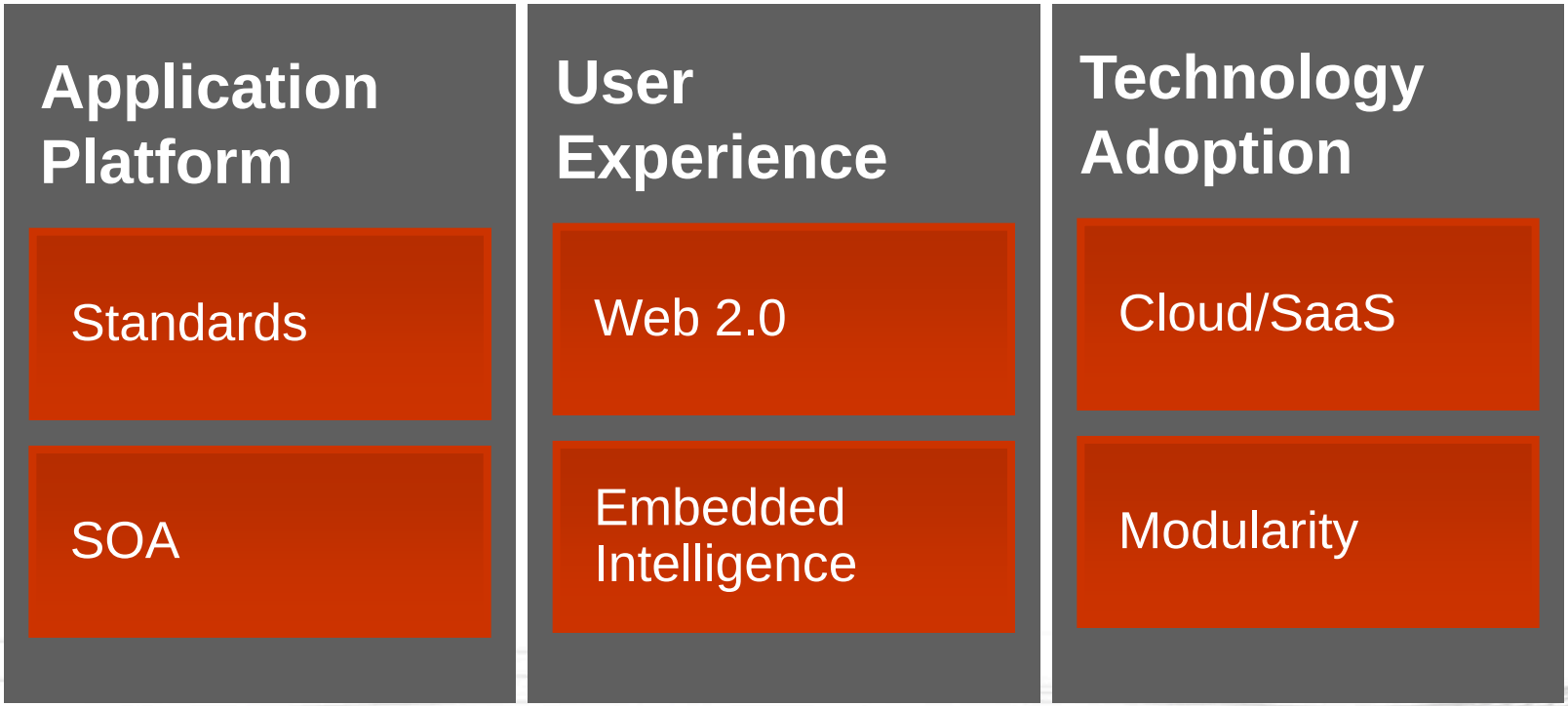
Updated Support Polices for 11.5 and 12.1



© IT Convergence 2012 | All rights reserved.

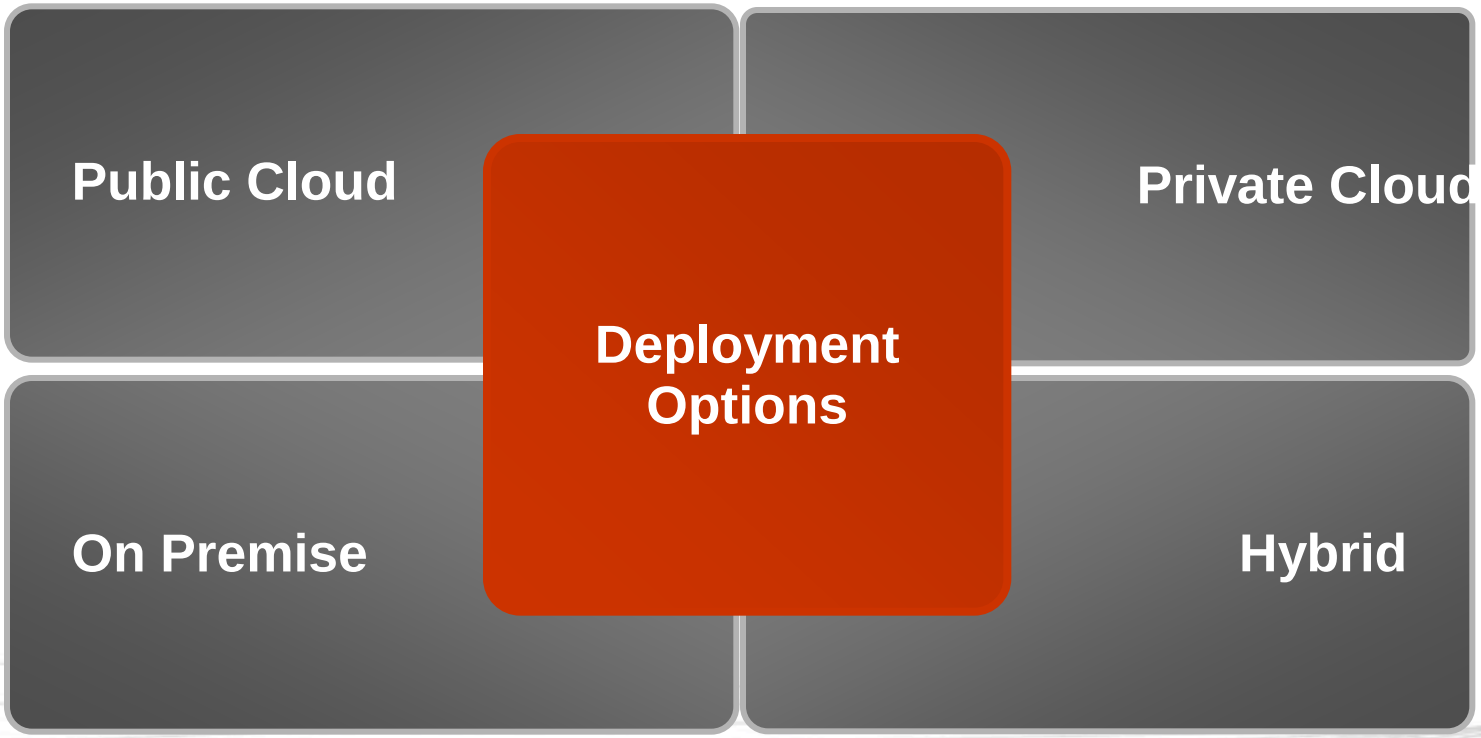
ITConvergence

Oracle Fusion Applications



© IT Convergence 2012 | All rights reserved.

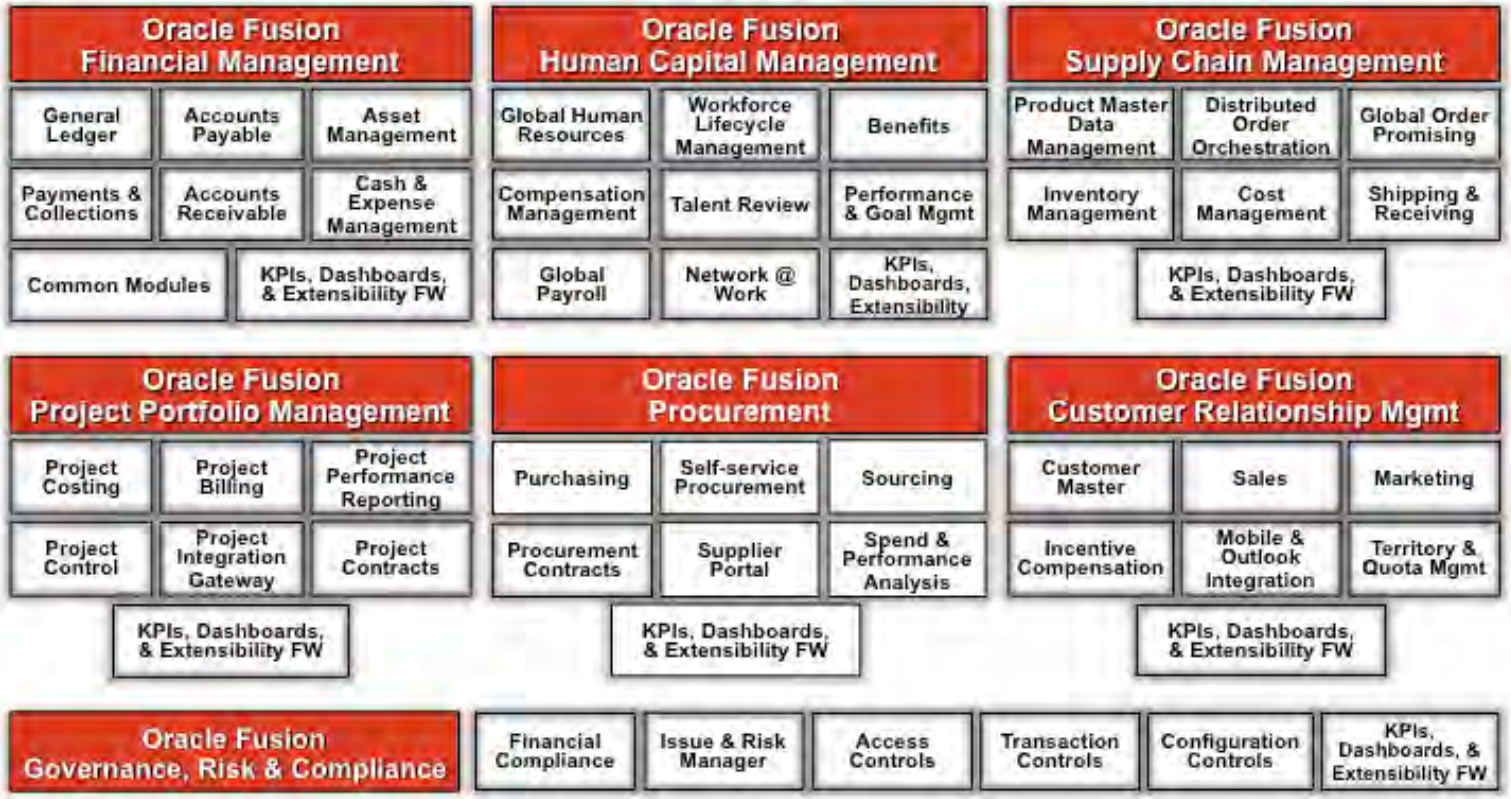
Deployment Options



© IT Convergence 2012 | All rights reserved.

ITConvergence

Choice of Functionality

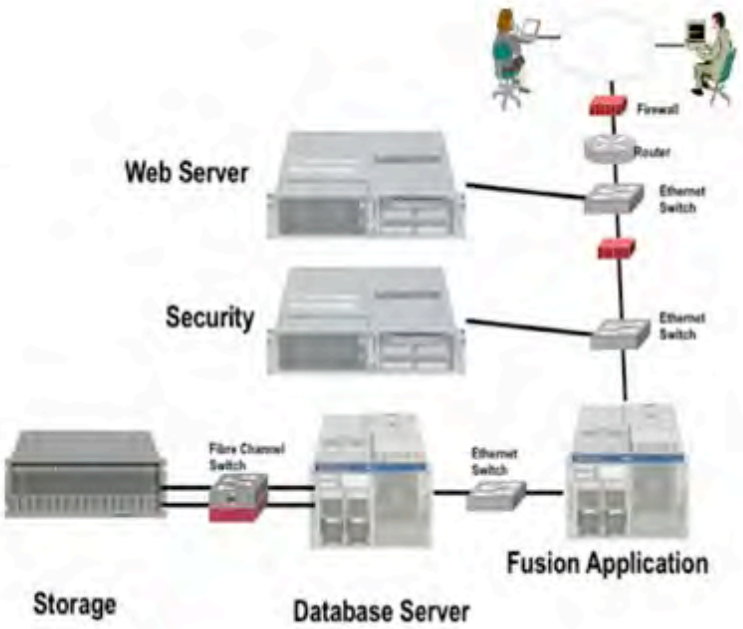


© IT Convergence 2012 | All rights reserved.

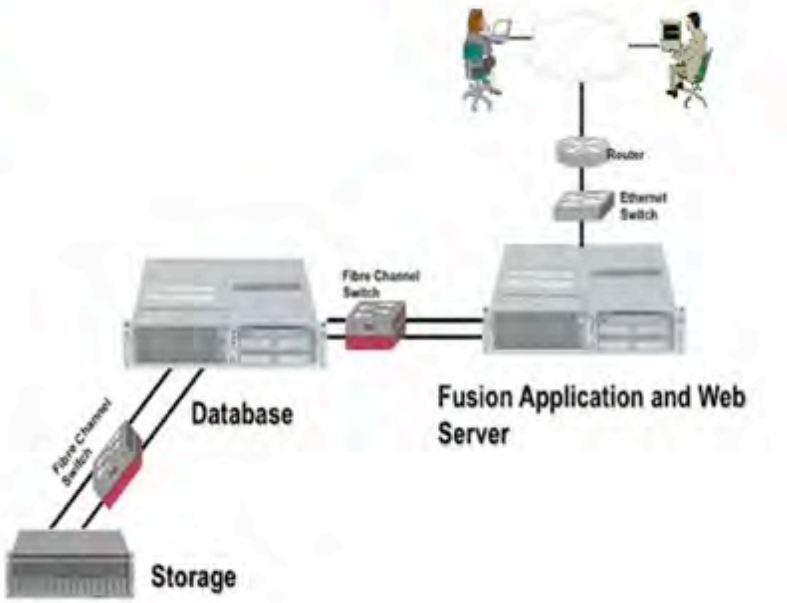
ITConvergence

Deployment Example

Production



Development & QA



© IT Convergence 2012 | All rights reserved.

ITConvergence

Poll Question

© IT Convergence 2012 | All rights reserved.

Technology & Licensing

- SOA Suite for Oracle Middleware for Oracle Applications
- Business Intelligence Foundation Suite for Oracle Applications
- Oracle Fusion Transactional Business Intelligence
- Oracle WebCenter Portal for Oracle Applications
- Identity and Access Management Suite Plus for Oracle Applications
- WebLogic Suite
- Oracle GoldenGate

© IT Convergence 2012 | All rights reserved.

The New Standard for Work

Field Studies

700 users

- 180 roles
- 6 countries
- E-Business Suite, Siebel, PeopleSoft, JD Edwards

User Experience Program

1,000 Customers

Usability Testing

4,000 Hours

- 18 usability labs
- 8 locations worldwide
- Recording of eye-hand-screen behavior

Up to 60% Productivity Gain*

* Estimate based on models

© IT Convergence 2012 | All rights reserved.

ITConvergence

New Standard for Adoption

Exception-based Management

What do I need to know?

What do I need to do?

Embedded Business Intelligence

Configurable Applications & Processes

Who do I need to reach?

How do I get it done?

Embedded Collaboration

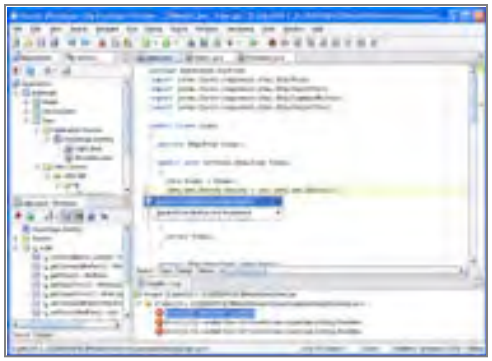
© IT Convergence 2012 | All rights reserved.

IT Convergence

JDeveloper & Web Center

Design Time

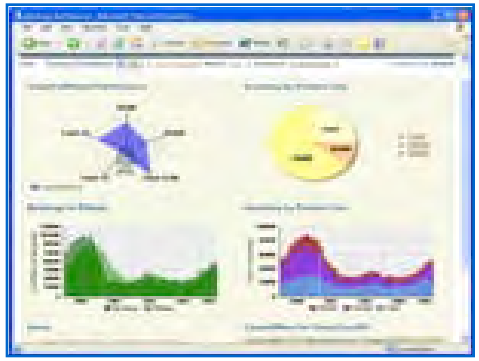
Design Time



- Declarative Editors
- Design Time Re-Use
- Business Metadata Dictionary
- Unified Metadata Management

Runtime

Browser



Page Editor

Rules Editor

Notifications
Personalization

- DT@RT Editors
- Customization Layers
- Sandbox & Versioning
- Business Metadata Dictionary
- Unified Metadata Management

© IT Convergence 2012 | All rights reserved.

ITConvergence

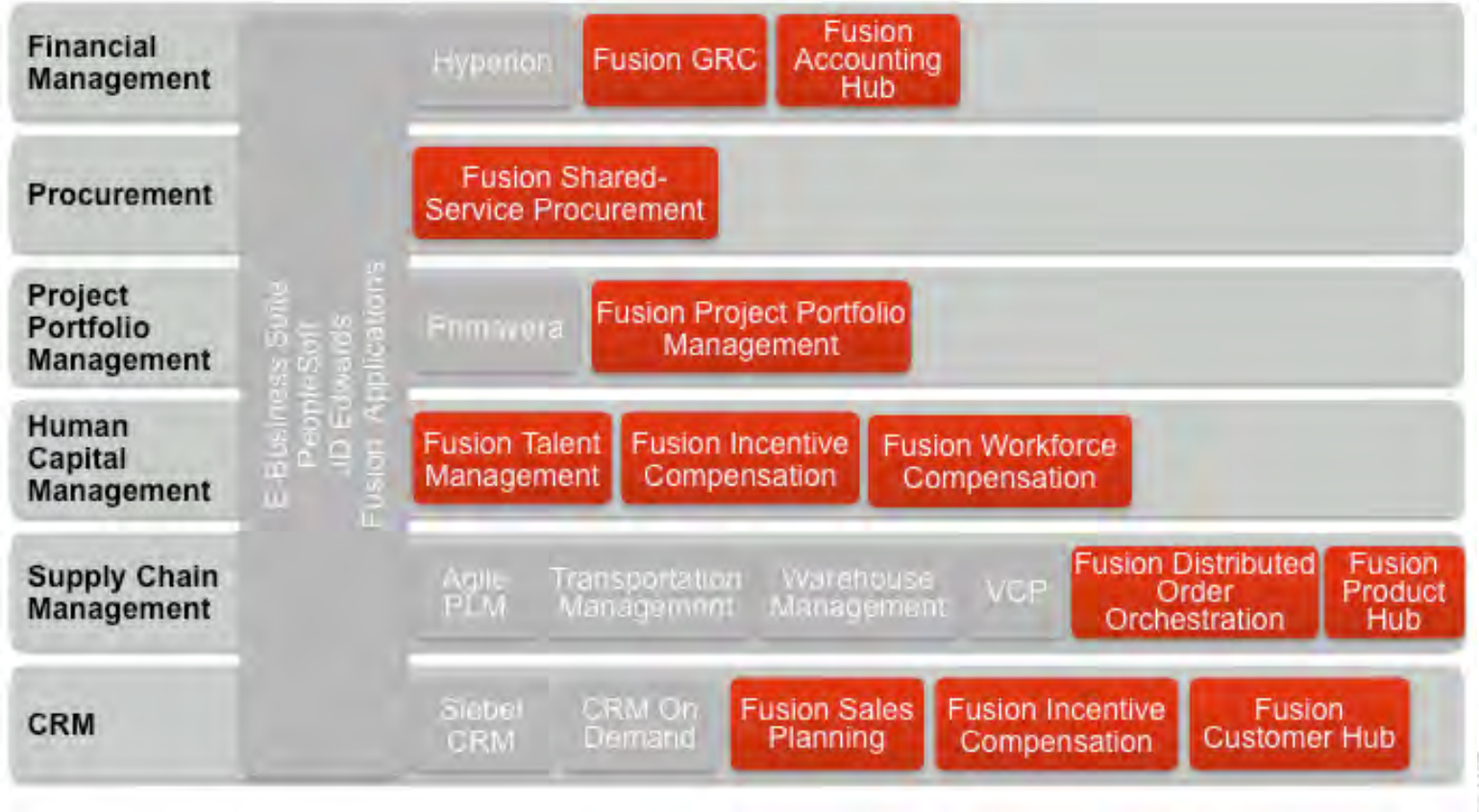
Reporting and Analysis

REPORTING NEED	SOLUTION
Professional quality, boardroom ready financial statements with live drilldowns to source transactions. Exception-based account monitoring with multi-dimensional analysis	Financial Reporting Center
Spreadsheet-based financial reporting and ad hoc queries with multi-dimensional analysis, pivoting, and drilldown	Smart View
High volume operational reporting	BI Publisher
Easy-to-use ad hoc queries of transactions with live drilldowns to transactions	Oracle Transactional Business Intelligence (OTBI)
KPIs, metrics, and highly summarized queries from a data warehouse	OBIA

© IT Convergence 2012 | All rights reserved.

ITConvergence

Co-existence Strategy



© IT Convergence 2012 | All rights reserved.

ITConvergence

Embedded Intelligence within Business Transactions

Embedded Intelligence

- Real-time analytics give advice to complete work
- Information always in context and applicable to the transaction at hand
- Visual cues preemptively guide actions

Journals

- View projected account balances before posting

Payables Invoices

- View supplier holds
- Identify previously matched lines to prevent overbilling & errors

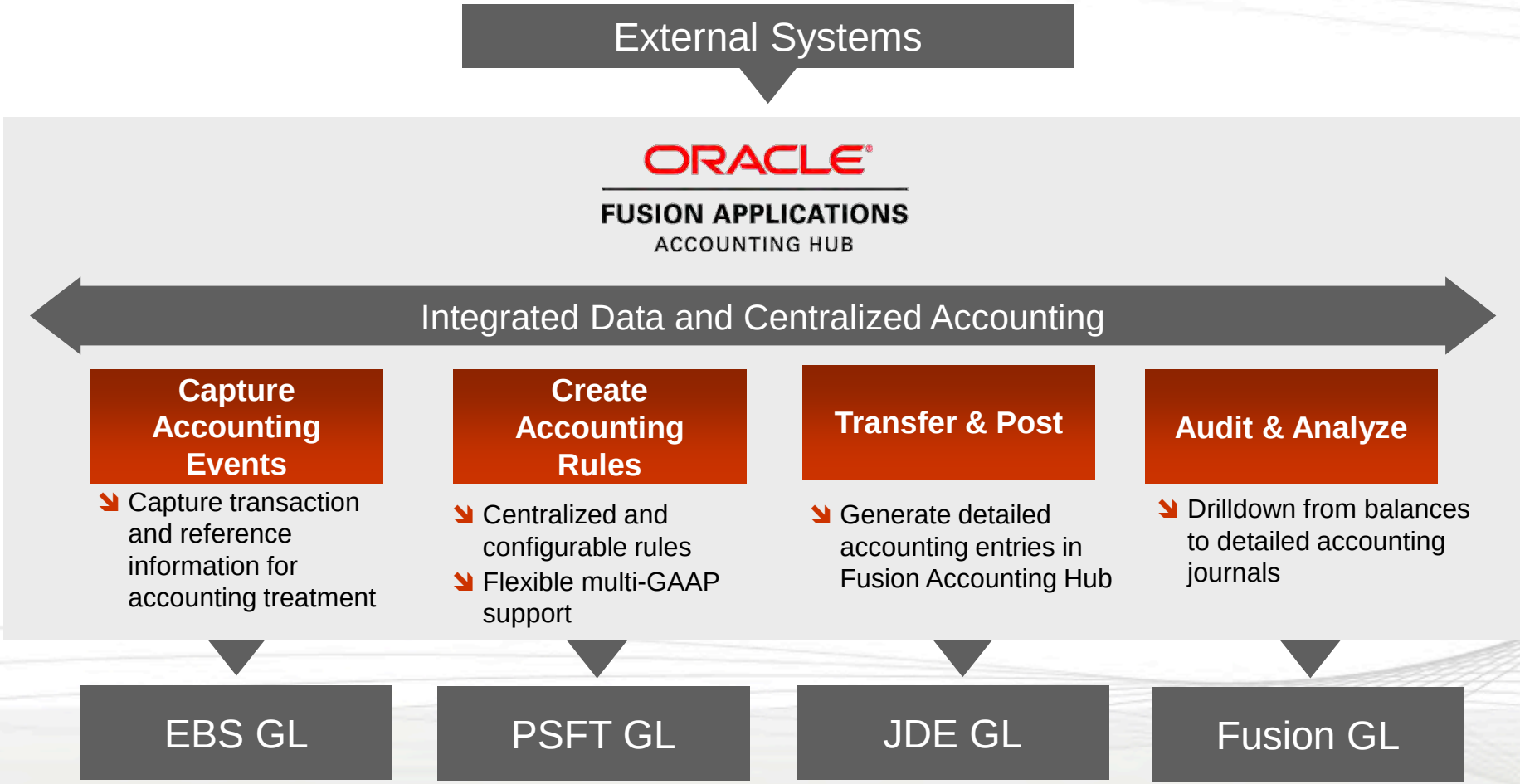
Receivables Receipts

- Intelligently apply receipts with rules-driven recommendations

© IT Convergence 2012 | All rights reserved.

ITConvergence

Fusion Accounting Hub



© IT Convergence 2012 | All rights reserved.

ITConvergence

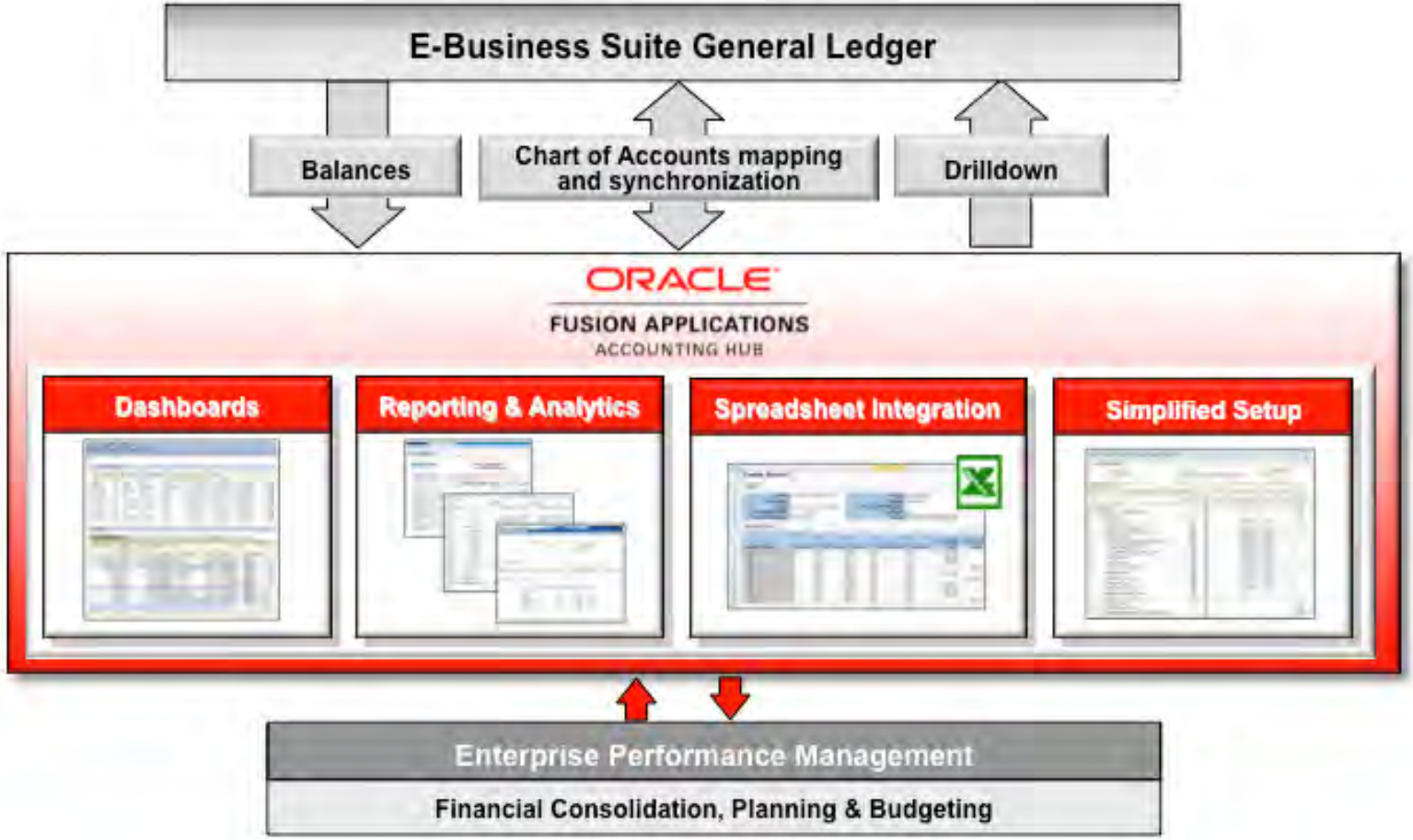
Fusion Accounting Hub

Capture transaction information used to create accounting

- Highly configurable to satisfy all transaction capture and accounting representation requirements
- Open interface for multiple data sources
- Highly scalable to accommodate high data volume

© IT Convergence 2012 | All rights reserved.

Financial Accounting Hub - Coexistence

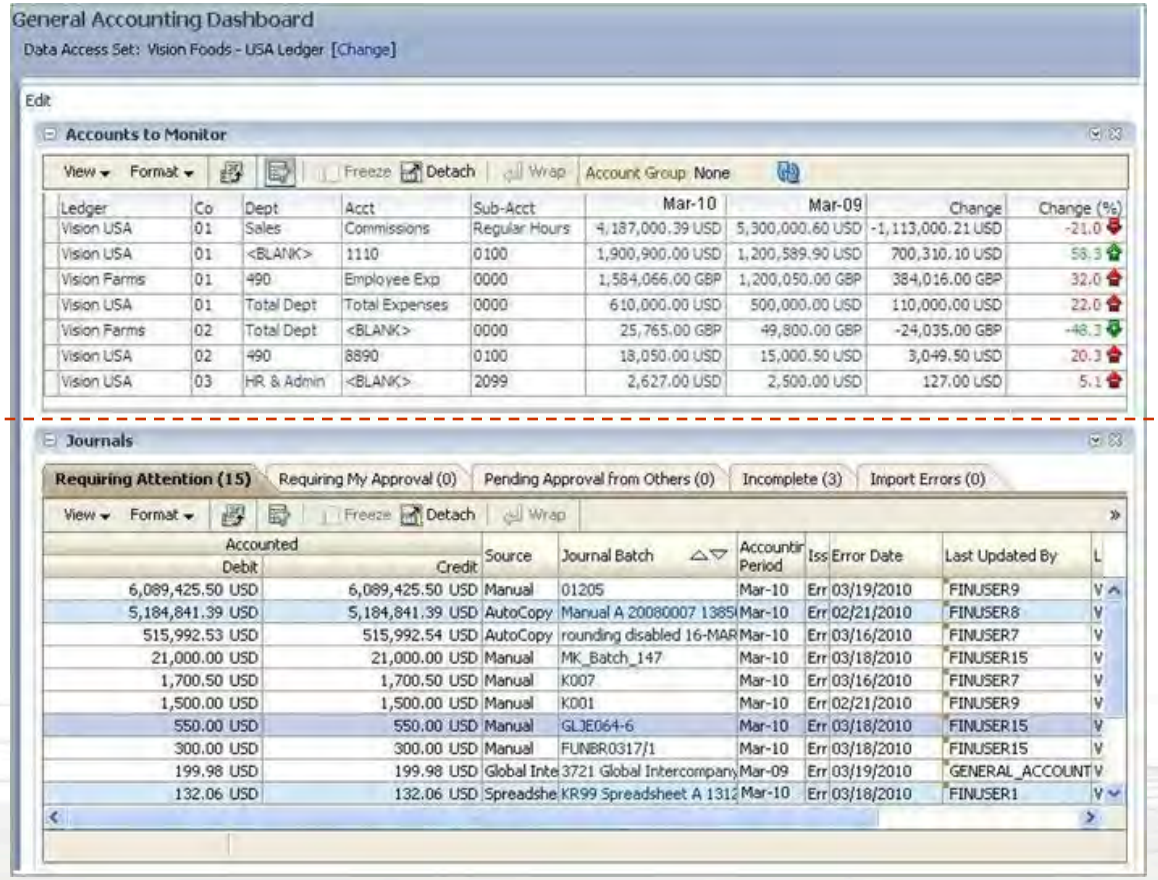


© IT Convergence 2012 | All rights reserved.

Information-Driven Dashboards and Work Areas

What I need to know

What I need to do



- Be reminded of information to help you make better decisions
- Obtain a count of issues to understand work volume
- Obtain complete visibility of self-monitoring processes
- Be notified of processing errors
- Quickly resolve exceptions, expedite approvals and focus on analyzing results

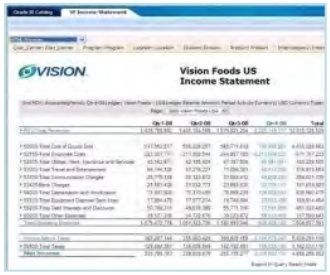
© IT Convergence 2012 | All rights reserved.

ITConvergence

Poll Question

© IT Convergence 2012 | All rights reserved.

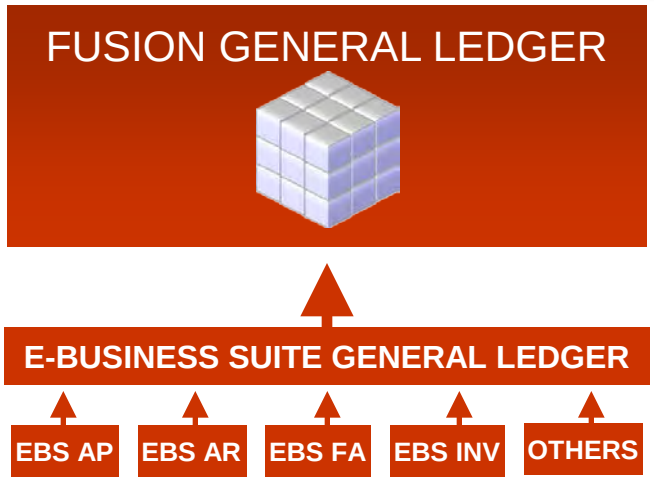
Reporting and Analytics



Board quality financial statements

	A	Aug-09	Aug-08
1			
2	REV	(5.858.622.262,77)	(5.424.014.877,85)
3			
4	52125	1.577.819.733,69	1.464.484.037,59
5	52145	522.839.829,32	488.161.267,65
6	50000	2.100.659.563,01	1.952.645.305,24
7	52150	452.548.291,47	420.361.192,76
8	52151	234.116.125,80	218.587.833,30
9	52152	180.089.270,88	168.144.432,48
10	52153	36.017.807,69	33.628.842,39
11	52150	452.548.291,47	420.361.192,76
12	52151	234.116.125,80	218.587.833,30
13	52152	180.089.270,88	168.144.432,48
14	52153	36.017.807,69	33.628.842,39
15	52155	902.771.495,84	840.722.300,93
16	52305	174.527.490,84	162.719.986,37
17	53000	261.869.176,80	244.080.404,91
18	Total Expenses	5.245.370.718,17	4.881.612.599,31
19			

Ledger queries



Multiple Reporting Methods

- Self-service reporting and analysis against real-time accounting information

Multi-Dimensional Balances

- Pivot and drill to any level from anywhere within date-effective hierarchies. Pre-aggregated balances for instantaneous reporting

Up-to the-minute Results

- Real-time updates to multi-dimensional balances that are embedded in the GL hyperledger architecture

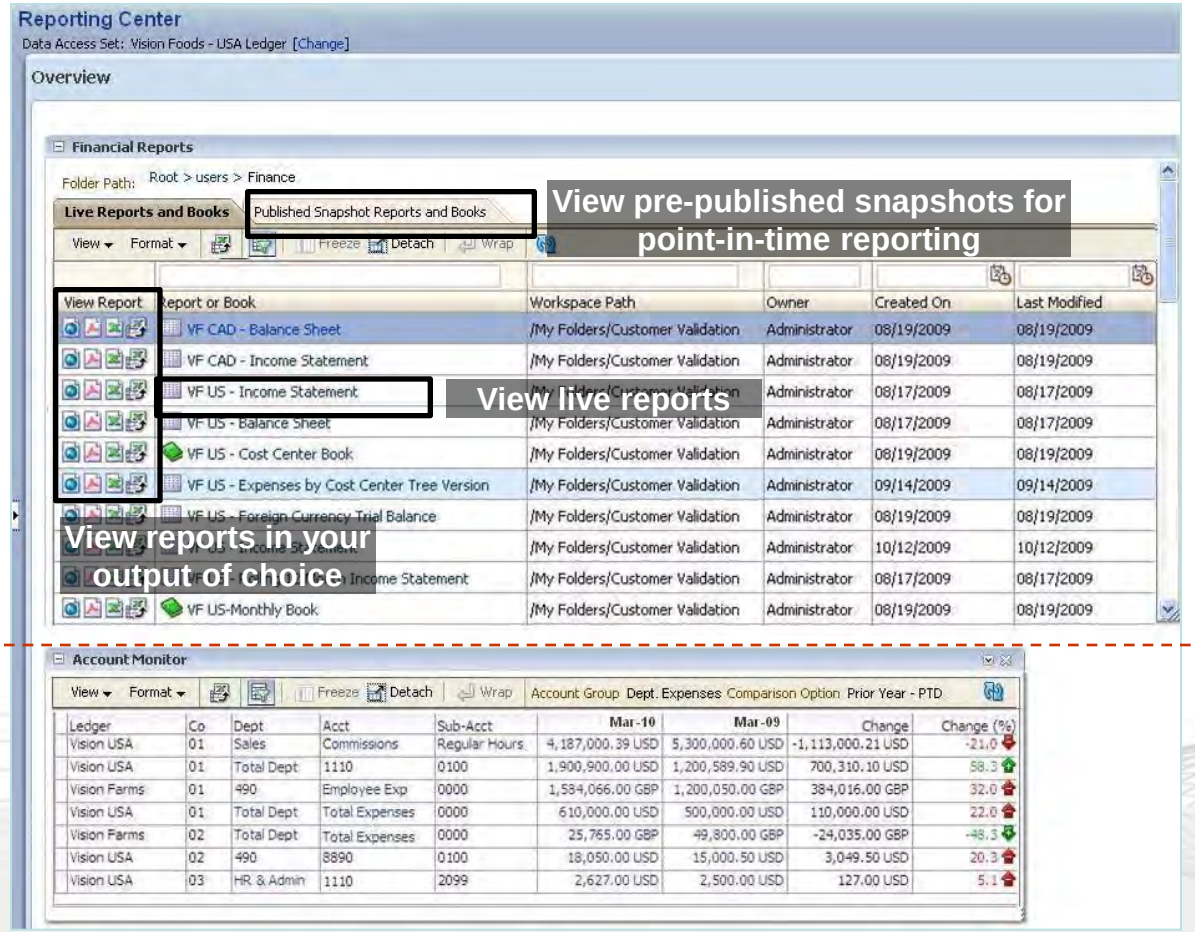
© IT Convergence 2012 | All rights reserved.

ITConvergence

Reporting and Analytics

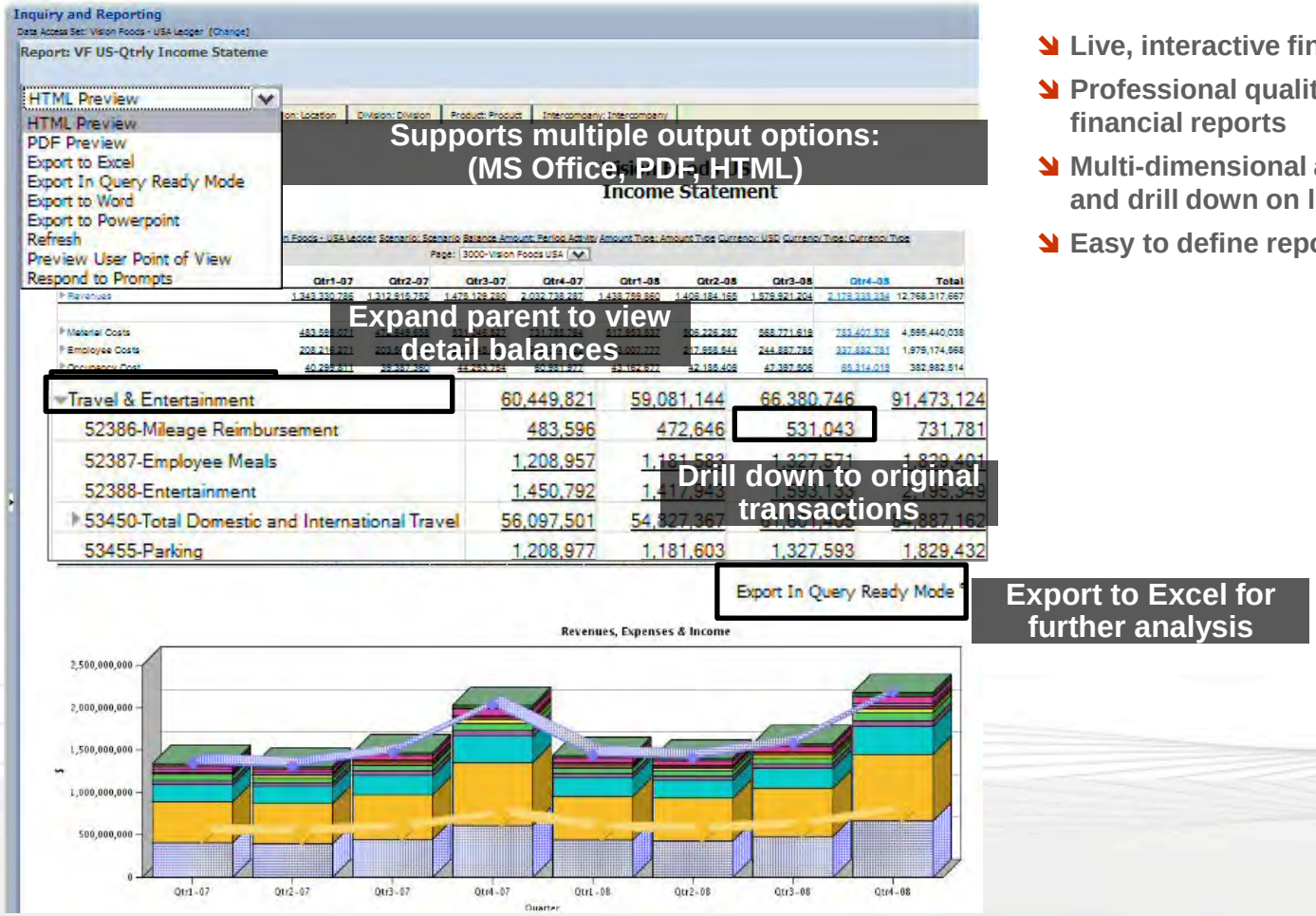
Secure self-service reporting and analytics against real-time data

- Centrally access live reports and report snapshots
- Efficiently distribute reports to authorized users
- Perform multi-dimensional analysis and drill down from anywhere
- Be alerted to account balances that exceed thresholds



© IT Convergence 2012 | All rights reserved.

Financial Statements

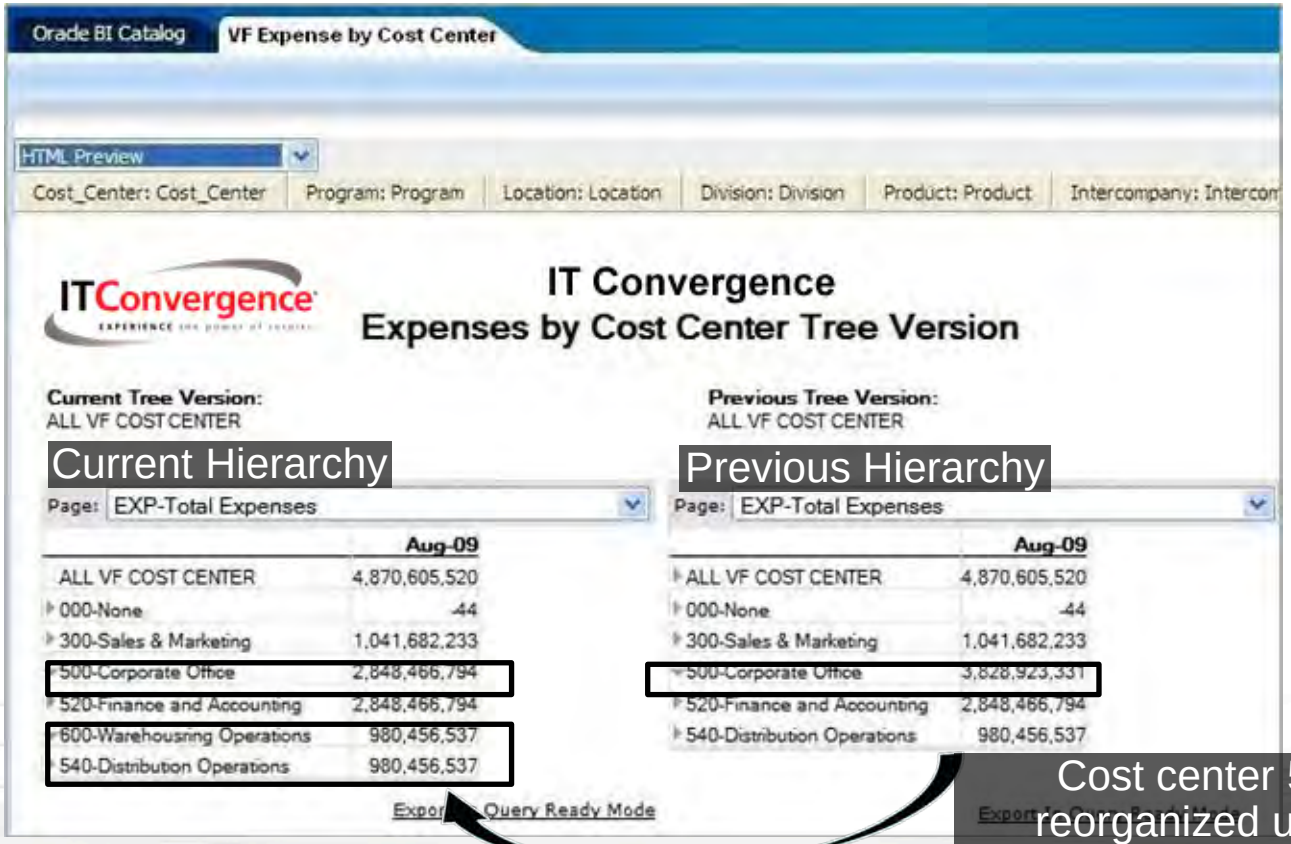


- Live, interactive financial reporting
- Professional quality, web-based financial reports
- Multi-dimensional analysis, pivoting, and drill down on live data
- Easy to define reports

© IT Convergence 2012 | All rights reserved.

ITConvergence

Reporting and Analytics



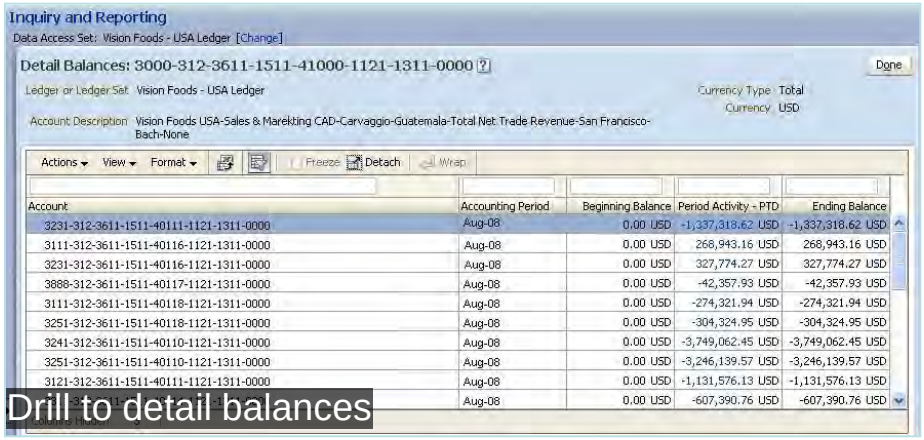
Date-Effective Trees

- Compare financial results based on past, present, and future organizational changes
- Reports and balances immediately reflect the latest changes to hierarchies

© IT Convergence 2012 | All rights reserved.

ITConvergence

Reporting and Analytics



Drill to detail balances

Then to journal lines and the original transaction

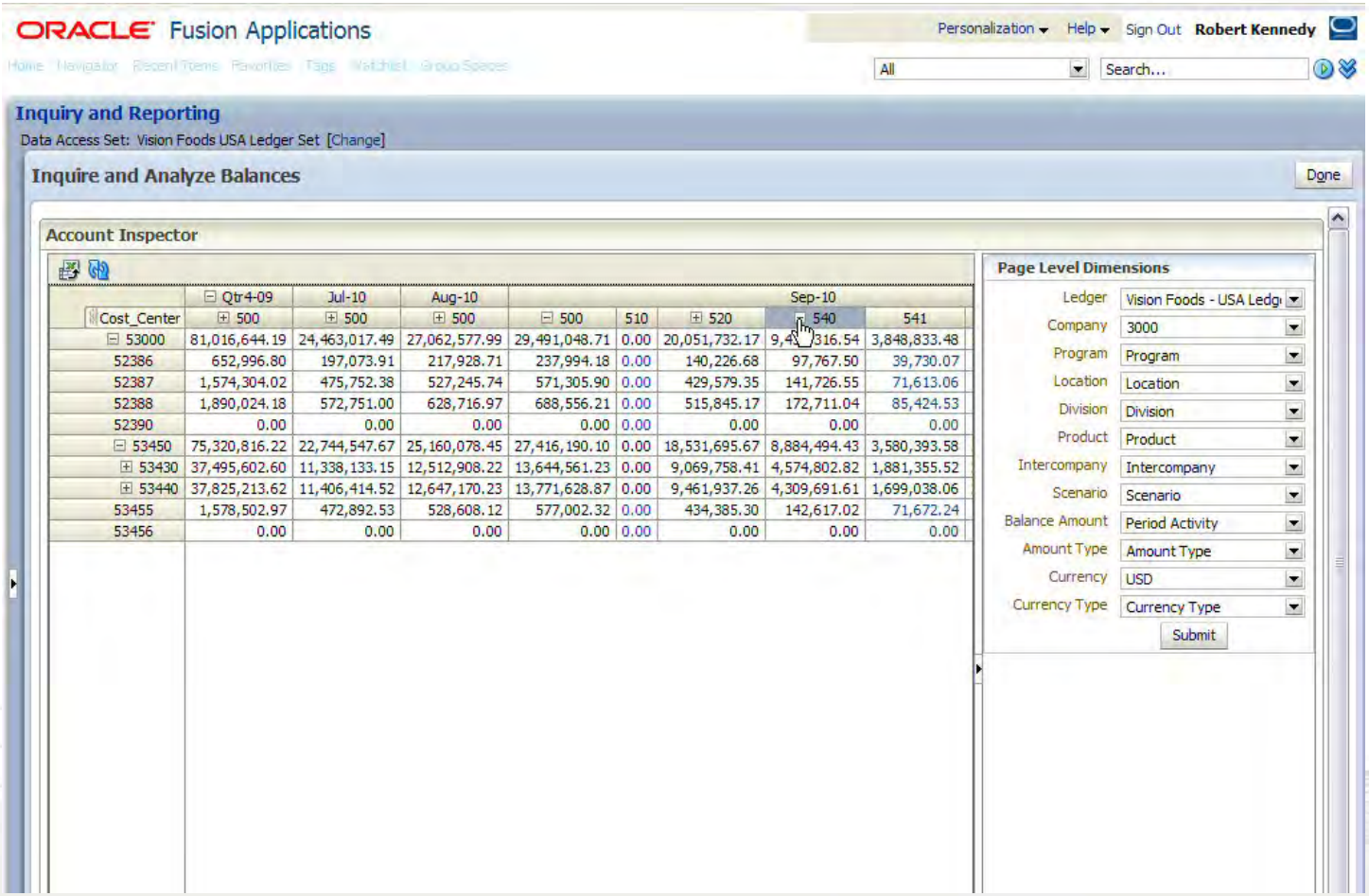
Ledger-Based Reporting and Queries

- Quickly define financial reports and ad hoc queries within a familiar desktop environment
- Integrate data directly to MSWord and PowerPoint; dynamically refresh live results with a single click
- Perform multi-dimensional analysis, pivoting, and drill down
- Save reports and queries offline, then reconnect to live data by opening the spreadsheet

© IT Convergence 2012 | All rights reserved.

ITConvergence

Reporting and analytics



	Qtr 4-09	Jul-10	Aug-10				Sep-10	
Cost_Center	500	500	500	500	510	520	540	541
53000	81,016,644.19	24,463,017.49	27,062,577.99	29,491,048.71	0.00	20,051,732.17	9,4 316.54	3,848,833.48
52386	652,996.80	197,073.91	217,928.71	237,994.18	0.00	140,226.68	97,767.50	39,730.07
52387	1,574,304.02	475,752.38	527,245.74	571,305.90	0.00	429,579.35	141,726.55	71,613.06
52388	1,890,024.18	572,751.00	628,716.97	688,556.21	0.00	515,845.17	172,711.04	85,424.53
52390	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
53450	75,320,816.22	22,744,547.67	25,160,078.45	27,416,190.10	0.00	18,531,695.67	8,884,494.43	3,580,393.58
53430	37,495,602.60	11,338,133.15	12,512,908.22	13,644,561.23	0.00	9,069,758.41	4,574,802.82	1,881,355.52
53440	37,825,213.62	11,406,414.52	12,647,170.23	13,771,628.87	0.00	9,461,937.26	4,309,691.61	1,699,038.06
53455	1,578,502.97	472,892.53	528,608.12	577,002.32	0.00	434,385.30	142,617.02	71,672.24
53456	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

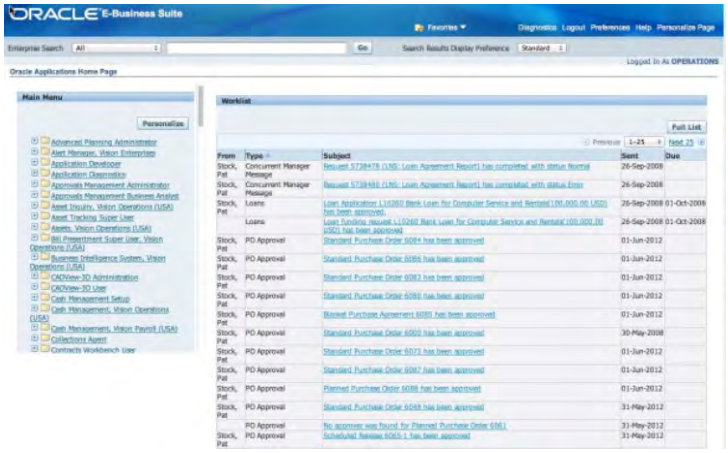
© IT Convergence 2012 | All rights reserved.

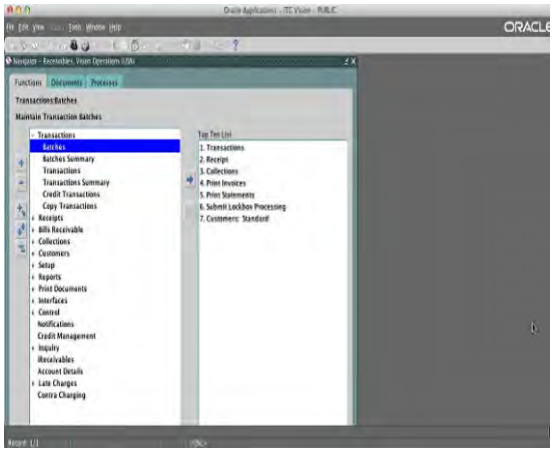
ITConvergence

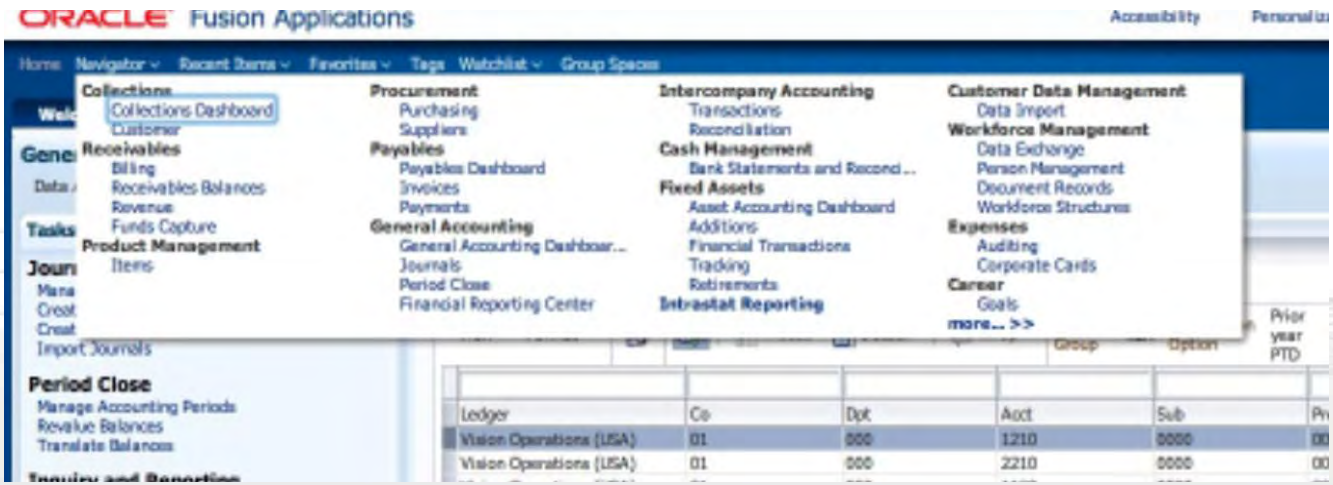
Poll Question

© IT Convergence 2012 | All rights reserved.

Navigation



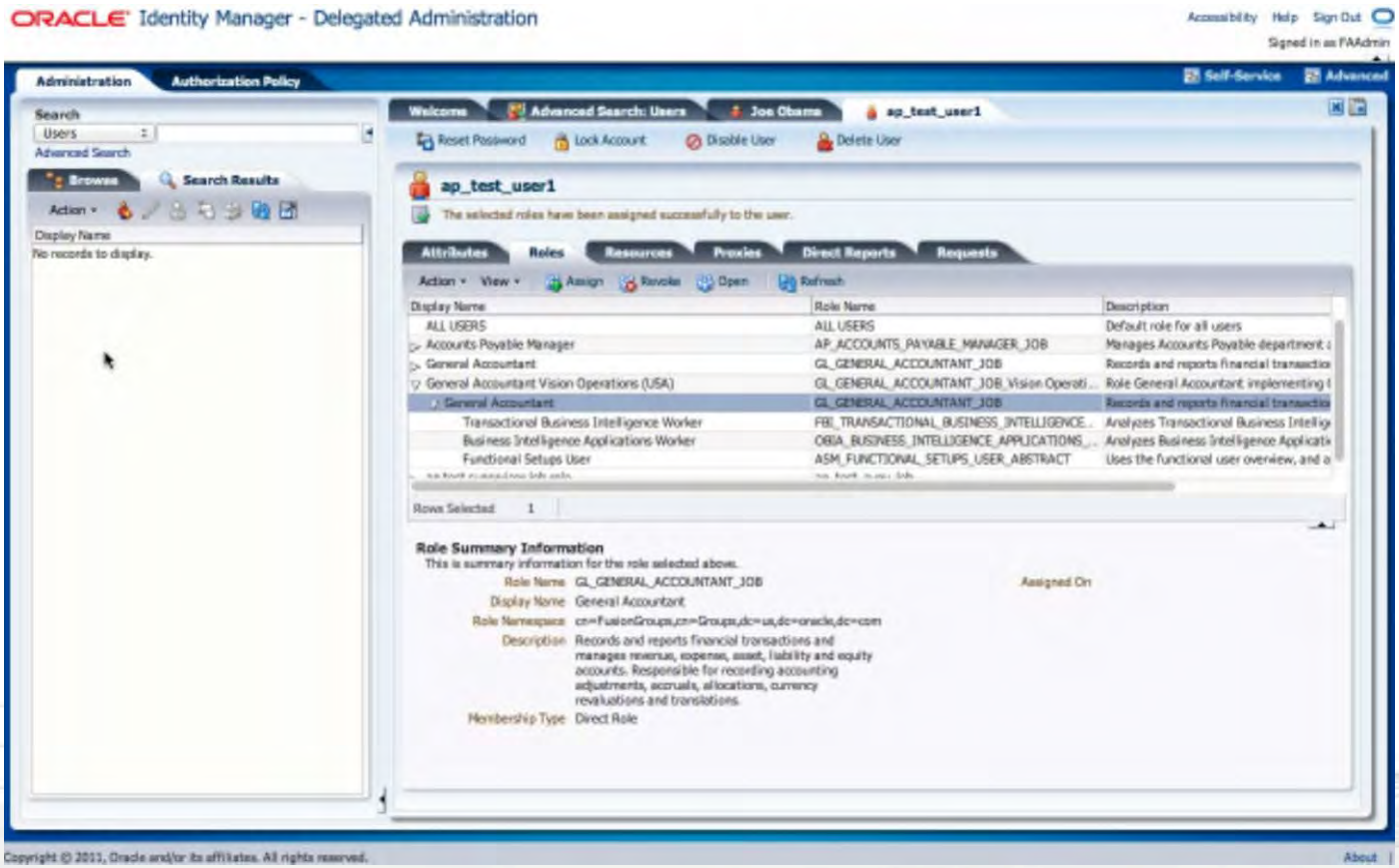




© IT Convergence 2012 | All rights reserved.

ITConvergence

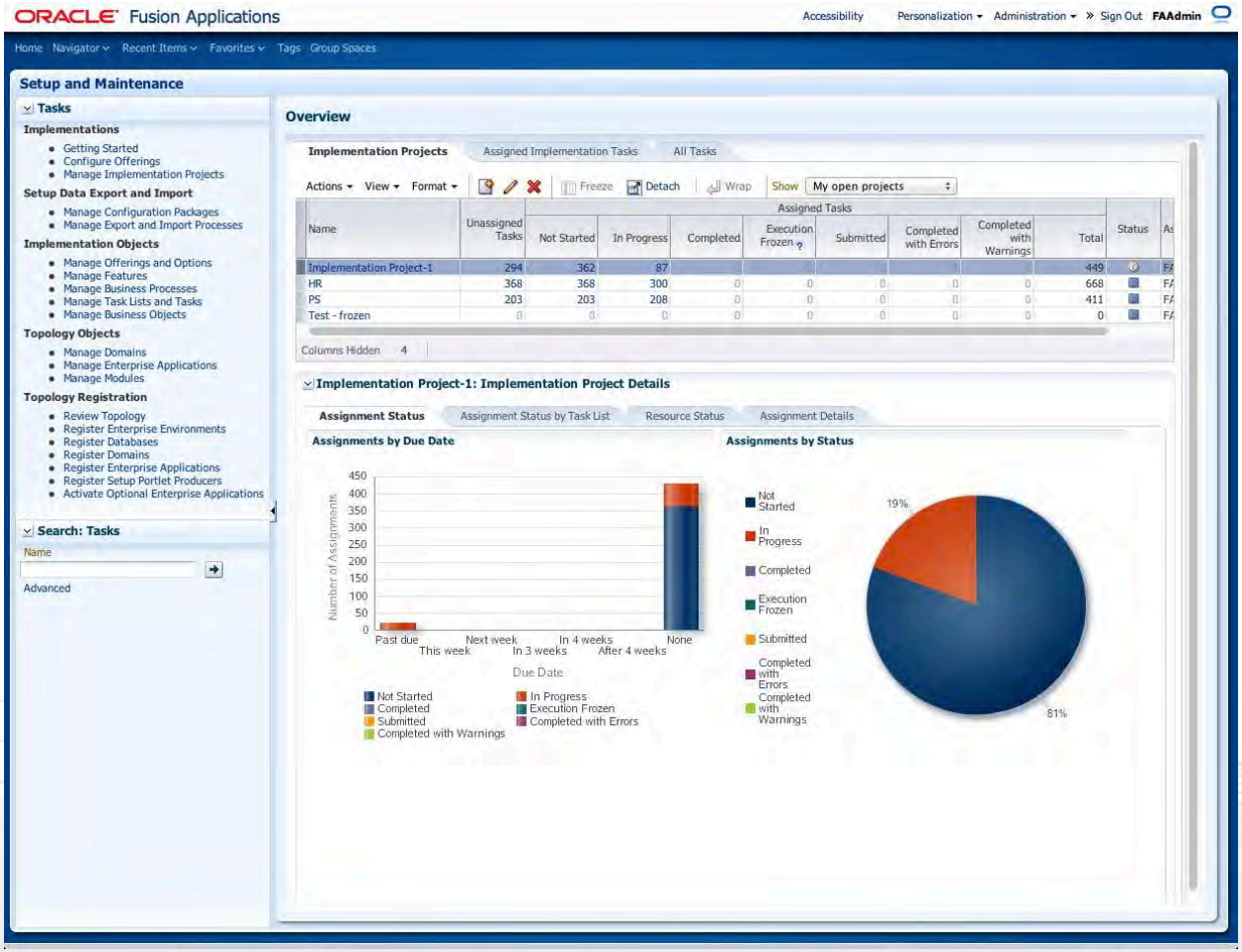
Roles



© IT Convergence 2012 | All rights reserved.

ITConvergence

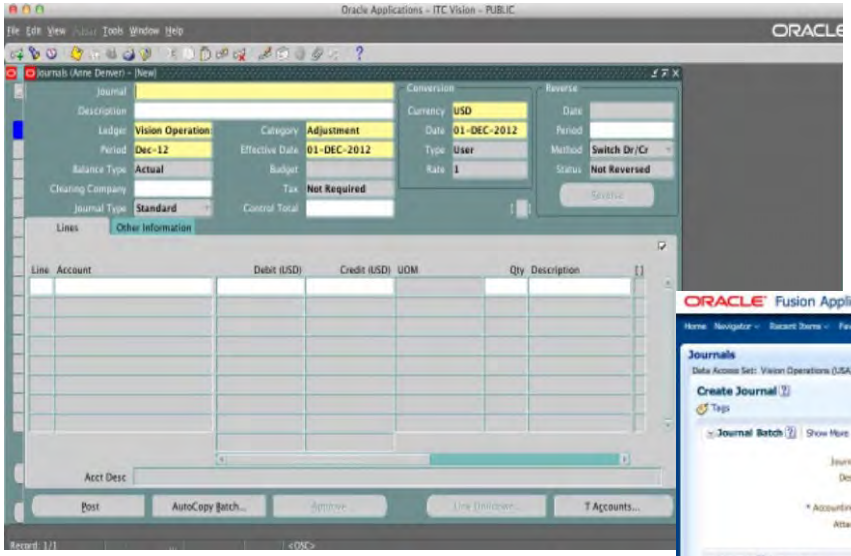
Functional Setup Manager (FSM)

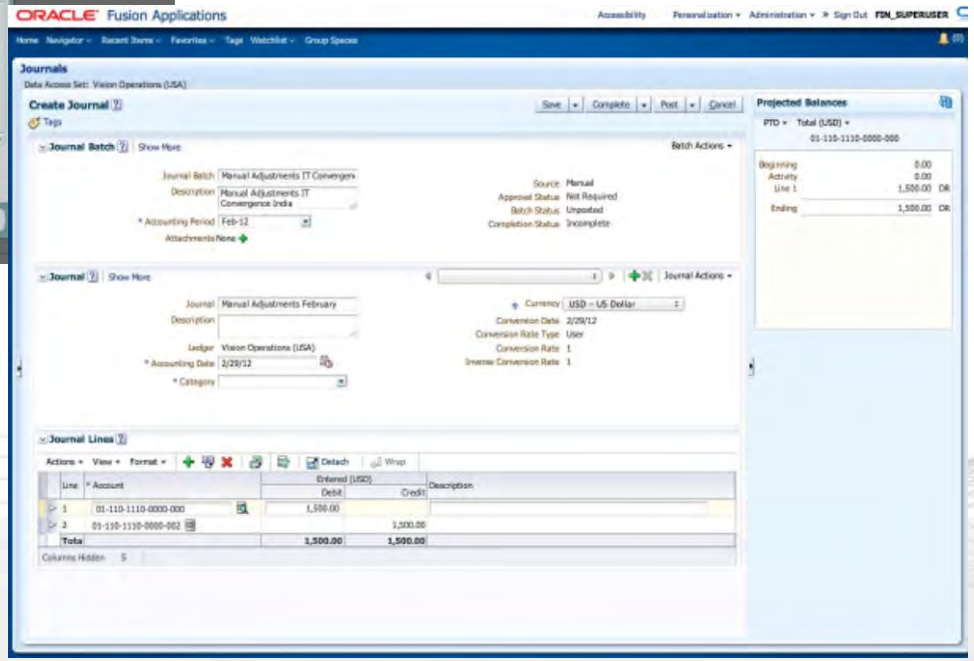


© IT Convergence 2012 | All rights reserved.

ITConvergence

Journal entry





© IT Convergence 2012 | All rights reserved.

ITConvergence

Key success factors

Productive End User Interface supports casual user with simplified access and standardized transactions

Protect data and enforce controls with centralized security, audit and controls

Business process models and design patterns bring clarity to tasks and simplify configuration for business needs

Metadata driven platform to lower your IT costs and increase agility

Analysis and reporting platform delivers consistent, accurate information for management / external reporting, for timely insight into financial, procurement, human resources & project costs

© IT Convergence 2012 | All rights reserved.

ITConvergence

ITConvergence

Stay Connected

Register for our coming **webcasts**

Join an **Oracle Application Workshop** coming to a city near you

Facebook
www.facebook.com/itc.corp

Twitter
@IT_Convergence

Blog
itconvergence.blogspot.com

LinkedIn
www.linkedin.com/company/it-convergence

YouTube
www.youtube.com/user/ITConvergenceMKT

ITConvergence®
EXPERIENCE the power of results