eprentise® CASE STUDY

EarthLink

Client

Earthlink

Profile

U.S. Internet service provider that provides nationwide Internet access and related value-added services to individual and business customers.

Challenges

Upon their acquisition of ITC DeltaCom on December 8th, 2010, Earthlink needed to change the DeltaCom E-Business Suite (EBS) calendar periods to make them in-line with their own for financial reporting purposes. Because the date of the actual acquiring transaction was not initially known, Earthlink was on a very tight schedule and required a flexible solution that was capable of making transaction-level changes to DeltaCom's EBS system quickly and on-demand. DeltaCom needed to change their November 2010 period to extend until December 7 and create a short period for December. DeltaCom's financial transactions from 12/8 through 12/31 were to be reported separately for consolidation into Earthlink's 2010 financials.

Solution

- eprentise Reorganization software (Calendar Change module) recommended by the client's business consulting and systems integration partner.

Results

- Simulated a test close by changing the system date to mid-December and performing a trial close with transactions before and after the close date.
- Auditor provided eprentise with requirements and access to the DeltaCom EBS on November 30, and DeltaCom went live on December 8 after close of business.
- Achieved a successful cutover to production in less than 4 hours, minimizing system downtime.
- Completed the ITC DeltaCom calendar change in about one week, including test runs.
- Provided Earthlink with a flexible software solution that enabled them to accurately report 2010 financial information.

Rationale for Using eprentise Calendar Change

Question	Response
Why did you need to change your calendar?	Company was acquired
What other alternatives did you consider beside eprentise software?	In-house solution Calendar change
Did you offer a Return on Investment (ROI) or Value Proposition to your management?	No – Recommended by our business consulting and systems integration partner in order to meet deadline
Can you quantify the (dollar or other) value of using eprentise software?	N/A
What was your go-live date (production date) using eprentise software?	8-DEC-2010
Using eprentise software, how long was the entire process, start to finish?	About 10 days from conception to migration into production
Would you recommend eprentise software to others?	Yes
Summary comments?	One month past the production implementation and no issues with any aspect of the eprentise work